

## Pioneer Truss Company

A History of Quality Built  
Trusses are Aided by  
Streamlined Operations and  
Faster Design and Production  
Times at Pioneer Truss.

After switching to SAPPHIRE® Management for speed and efficiency, Pioneer Truss cut out time-consuming paperwork and streamlined production reporting.

## | PIONEER TRUSS: BACKGROUND

In 2000, Pioneer Truss was being run out of the back of the lumber yard. After buying 20 acres and expanding the truss plant and offices, owner Chris Lenauer has trusted MiTek for software manufacturing despite so many new company changes. After years of success using SAPPHIRE® Structure for designing and component manufacturing, and SAPPHIRE® Viewer to virtually review jobsites for builders, suppliers and customers, Pioneer Truss added SAPPHIRE® Management in February 2018 for pricing and production operations.

**“IN THE 18 YEARS I’VE OWNED THIS BUSINESS AND USED MITEK SOFTWARE, THERE’S NEVER BEEN A TRUSS THAT FAILED BECAUSE OF A STRUCTURAL ISSUE.**

**JUST DOESN’T HAPPEN.”**

Pioneer Truss Owner & President  
Chris Lenauer

“The production reporting in the old system was taking me hours to just shuffle paperwork and manually break jobs into production groups,” said Kenny Adkison,

IT Manager. “Switching to SAPPHIRE® Management really had to do with speed, time and efficiency for production reporting, deliveries, and things of that nature. Now I can edit directly from the layout, copy my edits, print everything out in line, and I’m done.”



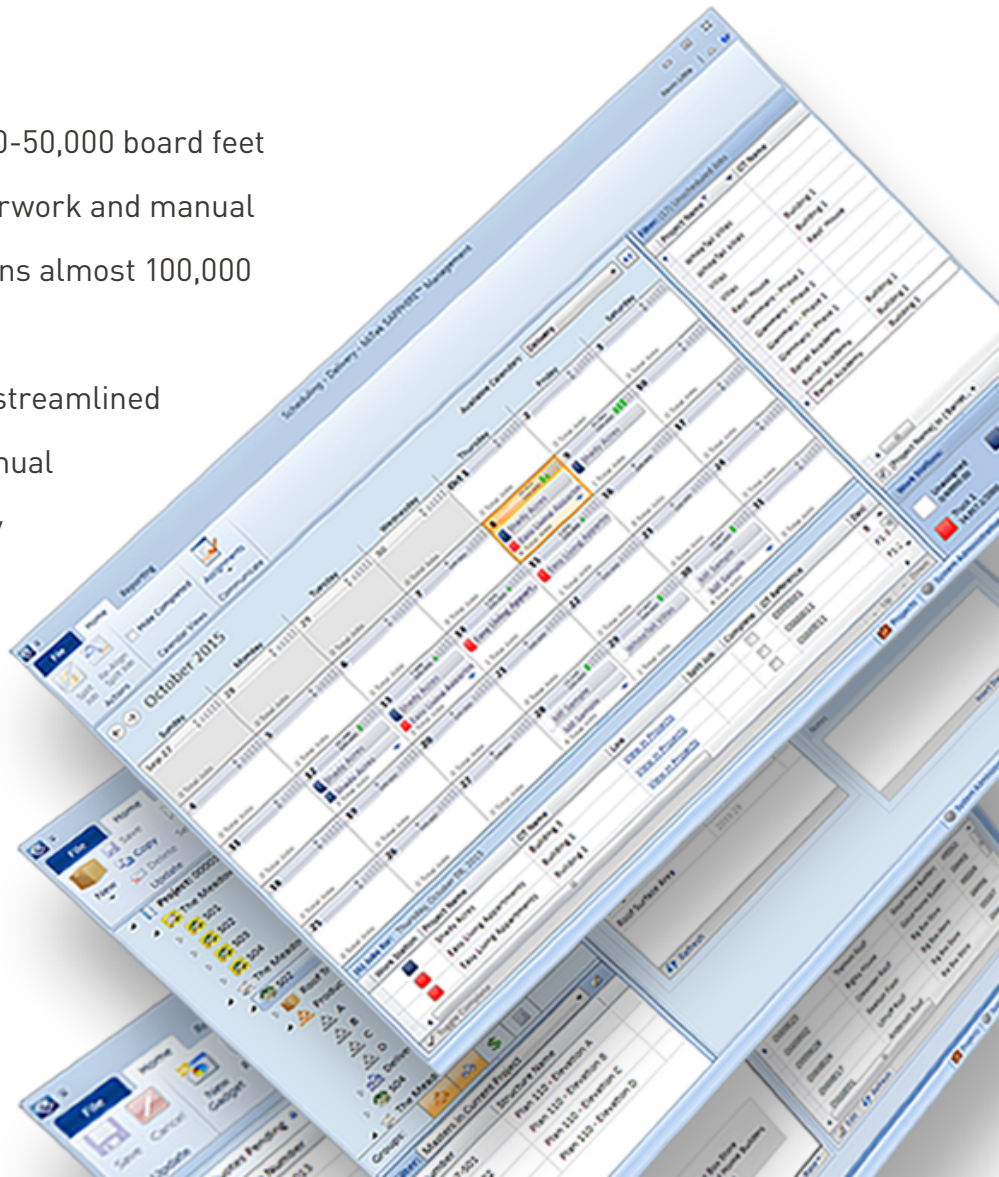
*"I'm just designing trusses now, no extraneous paperwork. The shop is getting jobs a lot faster than what they used to, and they can start producing it faster"*

Pioneer Truss IT Manager  
Kenny Adkison



## **SAPHIRE® MANAGEMENT STREAMLINES OPERATIONS**

Instead of designing only 40,000-50,000 board feet each day due to excessive paperwork and manual tasks, Pioneer Truss now designs almost 100,000 board feet per day thanks to SAPHIRE® Management. The streamlined production reporting saves manual labor hours and allows for easy quote tracking, and administrator functions also lock lumber pricing and labor factors for added security.



# ABOUT SAPPHIRE® MANAGEMENT

Manages all your processes, markets and products in a single system for pricing, production and deliveries. Engage your entire team with a single system that can be customized for any role in your organization, providing suite wide reporting and material system that is highly configurable.

## REAL-TIME DASHBOARDS

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SAPPHIRE® Management ceates User-specific “Dashboard” reports across programs. You’ll be able to print to multiple printers, create PDFs and email reports.

## PROJECTS

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SAPPHIRE® Management offers projects-based job management for Single Family, Tract and Multi-family Work. The software allows you to develop masters, create subdivisions and re-cost quickly.

## INVOICING

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SAPPHIRE® Management has a powerful invoicing system that allows jobs to be partially invoiced.

## SCHEDULING

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With SAPPHIRE® Management, you can create and manage multiple scheduling calendars: set the order, mark it complete, add notes, check capacity and get the big picture.

*To learn more, or to get pricing, visit  
[mitek-us.com/software/SAPPHIRE-Management](http://mitek-us.com/software/SAPPHIRE-Management).*

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## **| ABOUT PIONEER TRUSS COMPANY**

For more than 20 years Pioneer Truss Company has been providing quality roof and floor truss systems to builders throughout Missouri, Western Illinois and Northern Arkansas. Our location in central Missouri allows us to provide efficient sales and delivery services to all of these areas.

Pioneer Truss Company is privately owned, financially stable and continues to invest in growth and new technologies. At Pioneer Truss Company we are dedicated to providing outstanding service, fast turnaround times, (on quotes, service and product delivery), along with reliable quality. We are Truss Plate Institute, (TPI), certified and maintain internal quality monitoring systems.

**Learn more:** <https://www.pioneertruss.com>

## ABOUT MITEK INDUSTRIES

MiTek Industries is a diversified global supplier of software, engineered products, services, and equipment to the residential, commercial, and industrial, construction sectors. MiTek Industries' passion for our associates' well-being and for our customers' success through continuous process improvement is the company's hallmark. A Berkshire Hathaway company since 2001, the Company has operations in more than 40 countries on six continents. Learn more: [www.MiTek-US.com](http://www.MiTek-US.com) and [www.Mii.com](http://www.Mii.com).

**MiTek**<sup>®</sup>

